



2018 ANNUAL REPORT



CHESAPEAKE REGION ACCESSIBLE BOATING

Bringing the thrill, freedom, and therapeutic value of boating to people with disabilities, recovering warriors, and local youth from at-risk communities.

2019 BOARD OF DIRECTORS



Brad LaTour
President



David Hankey
Vice President



Jonathan Adams
Secretary/Treasurer



Wendy Mitman Clarke



Scott Gitchell



Sandy Grosvenor



Tarrant Lomax



Matt Schaaf



Brian Jamieson
Board Member 2012-2018
President 2014-2016
Thank you for your service and
dedication to CRAB's mission.



Sarah Winchester, CRAB Operations Manager
overseeing guest boarding.



2018 ANNUAL REPORT

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CRAB'S ADAPTIVE BOATING CENTER

In last year's Annual Report, CRAB's Adaptive Boating Center was a future goal. We are pleased to report that Governor Larry Hogan placed \$1,000,000 in the 2019 Maryland Capital Improvement Program budget for the Adaptive Boating Center. Anne Arundel County Executive Steuart Pittman and Annapolis Mayor Gavin Buckley have committed Program Open Space funding to acquire the property. We readily admit nothing is 100% certain until a contract is signed and the funds received, but CRAB feels very fortunate to be in this position after two years of serious and purposeful engagement with elected officials, government and civic leaders; plus, the strong support of CRAB's many friends. Thank you!.



WELCOME

Dear Friends of CRAB:

It is hard to believe that 2018 could be better than our very successful 2017, but CRAB's incredible volunteer Skippers, Crew, Support Staff, and Fleet Directors proved that it could be done. We had more than 95 volunteers donate over 2,535 hours of their time to bring the thrill, freedom, and therapeutic value of sailing to our special guests on Chesapeake Bay. All in a little over six months!

Our goal for 2019 is to host at least 25 different organizations and to have more than 1,000 guests sail with CRAB. This will be a huge accomplishment and it will make a statement about the importance of CRAB to the underserved citizens of the City of Annapolis, Anne Arundel County, and the State of Maryland. It also will demand even more volunteers to support our sailing programs that will include regattas, sailing camps and clinics, Family Sail Sundays, and Group Sails during the week.

The importance of CRAB's mission has been roundly supported at the state level by Governor Larry Hogan, who has provided \$1,000,000 in the State's 2019 Capital Improvement Program budget for CRAB's Adaptive Boating Center. In addition, the county and city have committed to using their Program Open Space funds for the acquisition of the facility. But, more is required.

CRAB has started its very first capital campaign to ensure we have the necessary matching funds for the acquisition and improvements to the Adaptive Boating Center. This fundraising campaign will be different and larger than anything CRAB has done in the past. Donors will have the opportunity to have

their name on the pier planks, pilings, picnic tables, the CRAB office building, and the welcome sign out front. CRAB's Capital Campaign will seek to raise \$700,000 for the premier adaptive boating center in the country. With your help it will become a reality.

We are looking forward to a great year on Chesapeake Bay with our very special guests, rock star volunteers, and all of our friends who have supported CRAB these many years. You are the best!

Respectfully,

Paul "Bo" Bollinger
Executive Director



CRAB Overall Volunteer Rating 4.7

On a scale of
1 (poor) to 5 (great)

PROGRAM HIGHLIGHTS

Family Sail Sundays

Each month, April through October, volunteer skippers and crew welcome guests to Family Sail Sunday, an event for people with disabilities and their families to enjoy together. With the use of specially customized sailboats, people of all abilities can experience the freedom and therapeutic value of sailing.

Regattas

Some of CRAB's guests take sailing to a higher, more competitive level by participating in one or more of CRAB's four regattas. Two are held for recovering warriors in the spring and fall. The Don Backe Memorial CRAB Regatta for disabled sailors is hosted by the Annapolis Yacht Club and takes place in June. The CRAB Cup, our largest fundraiser and one of three races in the Weems & Plath Triple Crown of Charity Sailing, is open to all sailors and takes place in August and is generously supported by the Eastport Yacht Club.

Group Sails

Organizations that provide services to people within CRAB's mission can schedule a private group sail during the week. At two hours, this is a longer sail and can accommodate groups of different sizes.



Kids Sailing Camps

Through a partnership with the county and city police departments, local children from underserved communities partake in a two-day sailing camp. The youth learn the basics of sailing, knot tying, and compete in a regatta. The camps also build strong, positive relationships between the officers and youth, "which they can take back with them into their communities."

Sailing Clinics

Sailing clinics are two days and funded by grants with the disability focus determined by the grant source. Clinics teach the basics of sailing, knot tying, and end with a regatta.

GROUP SAIL ORGANIZATIONS IN 2018

AACO Police – Kids Camps	Langton Green
City Police – Kids Camps	Living Sans Frontieres
Montgomery County Stroke Association	Community Living Inc
Bello Machre	Quantum Leap
Kids in Action	Abilities Network
Opportunity Builders Inc. (OBI)	Center of Help
BayWoods Assisted Living	DC VA Medical Center
MDA Teen Support Group	Bay Community Support Services
Autumn Hill Nursing Home	MD School for the Blind
National Council on Independent Living	

What CRAB Volunteers Really Liked in 2018

Sailing with Guests
Teaching Sailing
New Beneteau
“Off the Dock”
Happy Hours
Being on the Water
First 22A's
Working with Fellow Volunteers

DONORS

\$5,000 +

Anonymous*
Patricia & Paul Bollinger Sr.
Dick & Georgie Franyo

\$2,500-4,999

Janet Brown
Patricia & Michael Davis
Ken Dreyfuss
Bruce Jamieson
Walter Laird
William & Dorothy O'Neill
Steve & Dania Schuh
Ernie & David Shineman*
Nigel Sutton

\$1,500-2,499

Mark Chapin*
Thomas Craig, III
David Hankey
Brian & Sarah Jamieson
Jonathan Manuzak
Caroline Oakes
Dan & Kim Pendergast*
Donald Santa
Peter & Cathie Trogdon

\$1,000-1,499

Gary Bahena
Robert Dymond
Scott Gitchell
John Heintz
Brad LaTour
Thomas LaTour
Steve McManus
Dan Nichols
Charles Schugart
Richard & Christine Shea
John Straus*

\$500-999

Jonathan Adams
Mark & Wibbie Bollinger
Elizabeth & Bo Bollinger*
Steven Cohen
Stephen Connors
Philip Cullom
John Dalton
Chester Davis
John Detweiler
Nicholas Draper
Kimberly Foley
Susan Franyo
Thomas Harkin
Peter Henry
Edward Kessler
Jennifer Kottler
Tarry & Eva Lomax
Ray & Patti Mancino
Byron Marchant
Russell Matijevich
Vicki Niedenthal*
Christopher Oakes
Mary Oakes
Jim & Mary Ostrye
James Perry
William Sandberg
John Schnitker
Gabriel Sganga
Chris & Maia Tolsdorf

\$250-499

Dave Alexander
Scott Allan
Lorraine Batchelor
Chris Battista
Pamela Corwin*
Becky Crosby
Waymond & Leila
Detwiler*

Chris & Michelle Duffy
Wallace Eddleman
Kevin Elion
Ted & Lee Ellett
Peter Fischer
Sharon & Dan Flagler
Edward Freitag
Kenneth GoodSmith
Christopher Grant
Jennifer Helfand
Roy Higgs
Jane Jamieson
Steven Jones
Amanda Kearney
Sally Kramer
Annette Krause
Connie Lausten
Olivier Lecerf
Thomas Milan
Elinor Miller
Ben Murphy
Jim & Nancy Nolan
Paul Norton
Michael O'Connell
Angelo Piccillo
Rebecca & Scott Pugh
Matt Schaaf
Gordon Schaaf
Donald Schaaf
Robert Schnabel
Patrick Shannon
John Sherwood
Gina Spindler
Kent Syverud
Ralph Tryon
Christopher Valentino
Martha Van Woerkom
Sharon Vandrick

\$100-249

Dave Albott
Ward Anderson
Kathy Anderson
Deb & Marc Andraca
Gabby Araiza
Larry & Rose Argiro
Michael Asman
Margaret Axtell
Towana Ayres
Kathleen Bartley
Kenneth Barton
George Benson
Ray Boedecker
Andrew Borland
Frank Bowne
Cecil Boyd
David Breasted
Jody Brennan
Neal Calanni
John Cantrick
Kevin Chase
Jonathan Cole
Richmond & Eleanor
Corwin
Rebecca Craig
Joe Crawford
William Crump
Margaret Cushwa
Traci Dahlinger
William Dana
John & Anne
Danneberger
Becky Daugherty
Nana Dealy
Jennifer Delancey
James DeMay
Steve & Carolyn Derby
John McGregor Dodds
Julian Domenech
Arnold Dordick
Leah Duer- Alfriend

Joanne Dunston
Judy Engelskirch
Dave Enos*
Mary & Geoff Ewenson
Stephen Farmer
Babe & Karen Feldman
Mike Ferzacca
Anne Fetherman
Sven Finnis
Elizabeth Foley
Susan Forhane
Stacey Freiwald
John Galvin
Joseph Garrison
Duane Geruschat
Nicole Gesualdo
Dave & Linda Gibson
Lauren Gibson
David Gierisch
Randy Glantz
Roberta Goldstein
Sylvia Goodman
Patrick Greenfield
Carolyn Groobey
Doug Groves
Greg Guthman
Daniel & Susan Gutkin
Daniel Hackett
Jim Hayes*
Shirley Herbert
Margaret & Tom Hill
Lance Hinrichs
Margaret Holmes
David & Paula Jasinski
Lisa & Larry Jones
Deborah Kadjeski
Barbara Kalafos
Doris Kamenetz
Ellen Keane
Harper Keeler
Michael Keeler

Paul Keller
John Kelly
Robert Klein
Stephen Kling
David Kuhl
Michael Lehmkuhl
Edward LeRoy
Cedric Lewis
Craig Ligibel
John Little
Richard & Annette Lober
William & Susan Lohrman
Martin Lutsky*
David Lyon
Margaret Lynne MacAdam
Anne Marculewicz
Andrea Maritato
Sean & Jacalyn McDonald
Nancy McGee
Robin Meigel
John Meiser
John Menard
Douglas Miller
Donald & Gloria Misner
Sherman & Christina Moon
Donna Morris
Benton Murphy
Marcia Newby
Greg Niedenthal
Kenneth Nixon
Jan & Peter O'Brien
Lee Page
George Pappas
Lynn & Robert Pellaton
Rachel Peterson
John Pica
Ann Picco
Chris Princing
Samuel Raker
Suzzane Redden
Robert Reeves
Mary Restifo
Derek Rhymes
Mary Ann Robinson
Banu Katherine Sarigol

Jonathan Sauer
Virginia Schaaf
Peter Schellie
Dawn Schlesinger
Michael Schofield
Carol Schreitmueeller*
Mark Schweitzer
Jon & Claire Slabaugh*
Marcus Spitzer
Thomas Spitzer
Ken Stevens
Shannon Stewart
Melinda Swanson
Alex Tang
Debra Taylor
Kimberly Theobald
Pam Trance
Jonathan Tucker
Richard Turman
Kathryn Tynan
Yvonne Urban
Teresa Vaillancourt
Pamela Vandiver
Greg Walker
Scott Ward
Michelle Webb
Corbin Weiss
Steve and Linda Weitz
Veronica Whetsel
Rebecca White
Allan & Susan Wilkins
Ronald Williams
Carla Winters
Bill Yockey
Patricia Zahn

\$50-99

Steve Ackerson
Ramsey Alexander
Shez Averitt
Jake Bennof
Alan Bernstein
Zigmund Biernacki
Mark Bird
Ellen Blackwell

Alan Bomar
Shelley Bontz
Mark Borgerson
Kelley Born
Taffy Brant
Jane Brown
The Burrows
Rusty Burshell
Bernard Buteau
Ludwig Caccia
Michael Calabrese
Michael & Rosemarie
Calabrese
George Chalke
Kristina Clark
Amanda Collinson
Allison Cox
Chris Coxen
Mary Cricenti
Aimee Cubbage
Ann Darrin
Josh Dean
Nancy Dean
Andrea Demsey
Mary Dobosz
Sangeeta Doshi
Kathleen Durham
David Eldridge
Devora Exline
Alice Fenn
James Ferris
Ken Fitzgerald
Kenneth Fortier
Sean Gallagher
Carl Gitchell
Jack Gohn
Peter Greer
Judith Guffey
Quinton Hallett
John Halter
Martin Halvorsen
John Hancock
Beth & Paul Hanneman
Paul Harrell
Charles Hartge

Elizabeth Helper
Deborah Hoffman
Anne Holbrook
Elizabeth Holcomb
Susan Jacobs
Christopher Johnson
Mike Jordan
Daniel Kachura
Erin Kadjeski
Kamal Kardosh
Beverly Keeler
Susan Kirkpatrick
William Klepczynski
Thomas Klok
Matthew & Stacy Korbelak
Annemarie Lang
Holly Lash
Dian LaTour
KP Lau
Sarah Layne
Joe Lazzaro
Katherine Lee
Nancy Linden
Stephen Lofgren
Gabrielle Loperfido
Stephen Mangiulli
Timothy Mangus
Joanna Marceron
Howard Marks
Lynn Marra
John McCarthy
Dorothy McMahon
Sue & Paul Mikulski
James Mitchell
Jim Mitulski
Tim Nealis
William Nicolls
Susan Nierenberg
Margi & Erik Norrholm
Katharine O'Donovan
Tim & Cindy O'Neill
James Openshaw
Mike Ordun
Kate Orecchio
William Packard

Leigh Perkins
Michael Polunas
Christine & Norm Poulsen*
Joan Proper
Melanie Quinn
Marlee Raber
Cindy Radulovich
Janet Raibourn
Michael Raso
Alfred Rice
Don Rizzo
Kelly Rosenberg
Carla Rosenthal
Rachel Schaub
Lexy Schwabenland
Neil Schwartz
Robin Sherman
Timothy Snyder
Eric Steadman
William Stine
Richard Templeton
Jim Thomas
Wade Thomas
Sean Toner
Nicholas Tran
Jack & Marcia Triolo
Josh Tromp*
Pia Vining
Richard Wehrmann
Vivian Werner
Damon Werwie
Christopher Whyte
Brian Wiersema
Richard Wiles
Molly Winans
Sarah Winchester
Francis Wright
Steve Young

* Volunteer

SPONSORS



GRANTORS

Kagan Family Foundation	\$30,000	City of Annapolis	\$2,500	Annapolis Rotary Foundation	\$1,335
Disabled Sports USA	\$15,675	Northrop Grumman	\$2,500	Chesapeake Bay Swim	\$1,000
Bates Family Foundation	\$10,000	William and Dorothy O'Neill Foundation	\$2,500	Rockwell Collins ERG	\$500
TowerCares Foundation	\$4,000	Carlson Family Foundation	\$2,500	Anne and Frank Cahouet Foun.	\$500
PNC Foundation	\$3,000	Severn Town Club	\$1,625	Werner Morris Family Foun.	\$500

VOLUNTEERS

- Beth Acton
Jonathan Adams
Anne Bastian
Mark Bertacchi
Edgar Black
Elizabeth Bollinger
Kristen Breslin
Angella Brock
David Cantor
Mark Chapin
John Connors
Pamela Corwin
Ben Cushwa
Dennis Dame
David Deputy
Sara Doolittle
Jason Duncan
John Enderle
Dave Enos
Dan Flagler
Greg Flanigan
Elizabeth Foley
Caroline Foster
Larry Foster
Scott Gitchell
Alex Gladd
Ellen Gladd
Scott Gledhill
Randy Handford
David Hankey
Jim Hayes
Christina Heckard

Brian Jamieson
Stan Jasinski
Temp Johnson
Amanda & Michael Kegley
Ali Kishbaugh
Rachel Knapp
Tony Kupersmith
Brad LaTour
Maude Laurence
Carol Lazzaro
Henry Lazzaro
Patrick Lewsen
Paul Littleton
Tarry & Eva Lomax
Martin Lutsky
Michael Manuzak
Joel McCord
Jeff McCrady
Bernadette McGough
Grazia Mieren
Edward Morgan
John Morrison, Jr
Chris Munson
Pete Nelson
Vicki Niedenthal
Philippe Ourisson
Daniel Pendergast
Trippi & Tom Penland
Ariana Perez
Norman Poulsen
Carter Rardon
Tammy Reed

Chipp Reid
Peter Rowny
Sheila & Peter Rowny
Richard Saad
Amanda Salvesen
David Sandowich
Arthur Savage
Matt Schaaf
Carol Schreitmueller
Michelle Serafin
Greg Shea
Jon Slabaugh
Michael Sloan
Eileen Smith
John Straus
Cynthia Taft
Bruce Thornton
Josh Tromp

Brian & Inia Tunstall
Paul Van Cleve
Richard Wehrmann
Guy Weigand
Jeff West
Dick White
Jack White
Suzanne Whitney
Paula Williams
Linda Wojcik
Mike (Charles) Zapf
Ton Zwaard
- Fleet Directors**
Dan Flagler
George Pappas
Tom Spitzer



IN-KIND SPONSORS



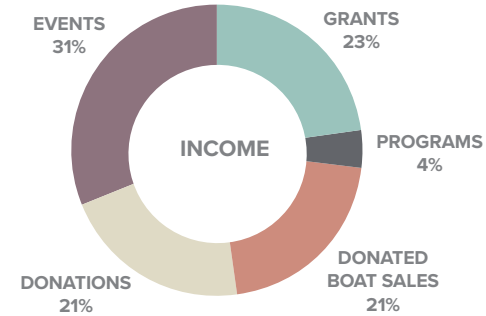
BOAT DONORS

DONOR	BOAT VALUE	DONOR	BOAT VALUE
Joseph Wood	\$16,000	Alfred Whittle	\$2,750
Matthew Trotta	\$12,000	Donna Wilt	\$1,500
Thomas Foulke	\$5,100	John Blamphin	\$750
Joe Evjen	\$3,500	Milton Craig	\$500
Mark Riddle	\$3,000	Jim and Lisa Greenberg	\$500

FINANCIALS

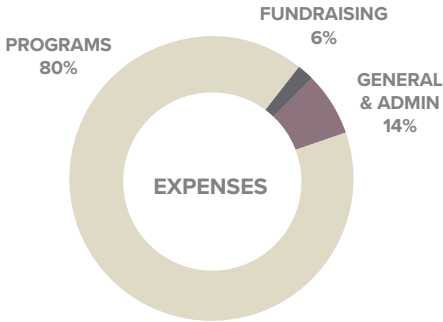
INCOME

Grants	23%	\$78,135
Programs	4%	\$14,470
Donations	21%	\$73,121
Donated Boat Sales	21%	\$71,800
Events	31%	\$107,934
TOTAL		\$345,460

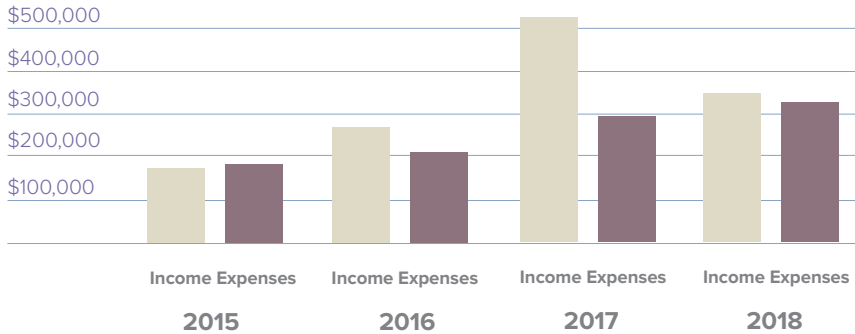


EXPENSES

Programs	91%	\$291,864
Fundraising	2%	\$6,415
General & Admin	7%	\$22,451
TOTAL		\$320,730



2017 – 2014 INCOME > EXPENSES



2018	
Income	\$345,460
Expenses	\$320,730
2017	
Income	\$524,768
Expenses	\$287,044
2016	
Income	\$263,960
Expenses	\$205,869
2015	
Income	\$170,691
Expenses	\$180,018



Independent Auditor's Report

To the Board of Directors
Chesapeake Region Accessible Boating, Inc.
Annapolis, Maryland

We have audited the accompanying financial statements of Chesapeake Region Accessible Boating, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2018, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Chesapeake Region Accessible Boating, Inc. as of December 31, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

59 Franklin Street, 2nd Floor
Annapolis, MD 21401

April 1, 2019

STATISTICS



6
MONTHS
OF SAILING



2,535
VOLUNTEER
HOURS



747
INDIVIDUAL
GUESTS



95
INDIVIDUAL
VOLUNTEERS



439
SPONSORS
& DONORS



7
CUSTOMIZED
SAILBOATS



45
EVENTS





Bringing quality to life one sail at a time.



CHESAPEAKE REGION ACCESSIBLE BOATING

177 DEFENSE HIGHWAY | SUITE 9 | ANNAPOLIS, MD 21401

(410) 266-5722 | INFO@CRABSAILING.ORG

www.crabsailing.org