



2017 ANNUAL REPORT



CHESAPEAKE REGION ACCESSIBLE BOATING

Bringing the thrill, freedom and therapeutic value of boating to persons with disabilities, recovering warriors and local youth from at-risk communities.

CRAB BOARD OF DIRECTORS



Brad LaTour
President



David Hankey
Vice President



Jonathan Adams
Secretary/Treasurer



Brian Jamieson
Immediate Past President



Scott Gitchell



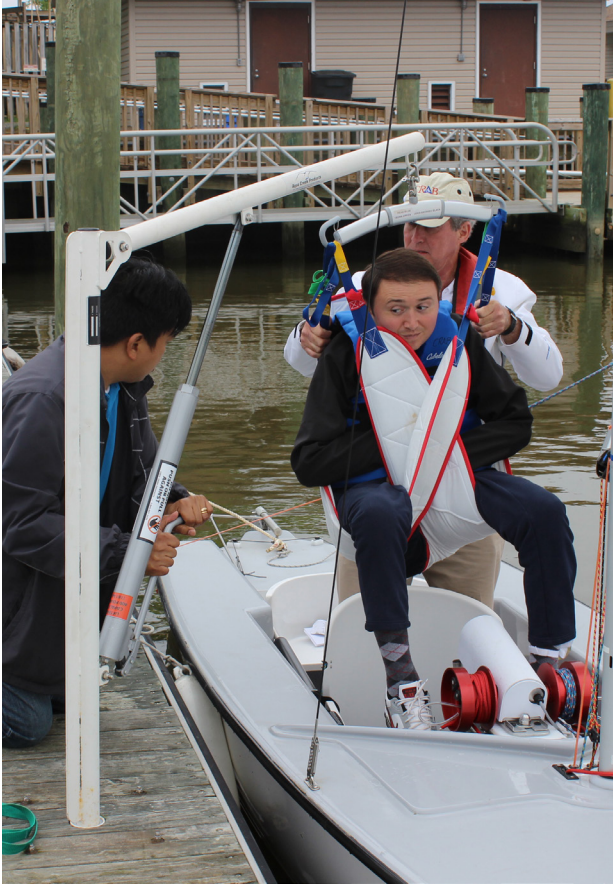
Tarrant Lomax



Matt Schaaf



Paul “Bo” Bollinger
Ex-officio
Executive Director



2017 ANNUAL REPORT

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MISSION STATEMENT

Bringing the thrill, freedom and therapeutic value of boating to persons with disabilities, recovering warriors and local youth from at-risk communities.

CRAB has established itself as the primary provider of access to the Chesapeake Bay for persons with disabilities. With more than 8 million people in the Baltimore-Annapolis-District of Columbia area, it is estimated that there are over one million persons facing the challenges and limitations of disabilities. Also, this area has several medical facilities dedicated to helping wounded warriors to recover from their injuries. Add to that the local youth who may be facing challenges in their communities, and there is quite a large need for CRAB to continue to provide its services and expand its programs and fleet.

“Can we go again?”



WELCOME

Dear Friends of CRAB:

This past year has seen a whirlwind of activity for Chesapeake Region Accessible Boating (CRAB), from new faces to new sailboats; new programs and exciting events. But as a former colleague of mine used to say “Don’t confuse activity with productivity.” So with productivity and accomplishments in mind, let me describe CRAB’s major achievements of 2017.

First let me start by saying nothing gets accomplished at CRAB without the strong support of our volunteers. We had 90 volunteer skippers, crew, and staff who donated over 2,000 hours in six months last year in support of 54 events. The professionalism of our volunteers was enhanced by the introduction of CRAB’s first Operations Manual which provided detailed instruction on how to provide the safest and most enjoyable learning environment for our guests on the water. The Operations Manual has now become a key component of the on-boarding process for new volunteers.

CRAB’s very purpose of providing sailing instruction to persons with disabilities increased substantially in 2017 as we worked with 17 organizations representing our guests for weekday Group Sails. We also conducted Sailing Clinics and Camps for persons with spinal cord injuries and local children from at-risk communities. We are pleased to report the number of camps being hosted in 2018 will double in number from last year. Nearly 800 guests, with 59% having a disability or challenge, sailed with CRAB.

The greatest accomplishment aside from bringing the thrill and freedom of sailing to our special guests was the complete

replacement of CRAB’s 30-year old fleet of four Catalina Freedom 20’s with six brand new Beneteau First 22A’s (A for adaptive). This was a major milestone for CRAB and we are thankful to Beneteau and Annapolis Yacht Sails for donating the first two boats. The generous support of three families provided CRAB with the financial resources to pay for 3 additional boats. The last boat was purchased using funds raised at the Boatyard Bar & Grill Regatta thanks to our many supporters.

One additional initiative that required a lot of CRAB’s time and focus during the past year and will in the future is the creation of an Adaptive Boating Center. By having our own facility in Annapolis our guests will not be faced with driving to a crowded Sandy Point State Park that closes on summer weekends. It also will allow CRAB to expand its fleet to include a pontoon boat to take guests in wheelchairs on the Bay to fish or crab without leaving their wheelchair. This is no small effort and it will require the full support and commitment of the State, Anne Arundel County, and City of Annapolis to accomplish.

I wish to thank the CRAB Board of Directors who are providing the dedicated leadership to guide the organization to higher levels of service and expansion of our programs. The CRAB Staff and volunteers look forward to another exciting year with many new accomplishments and smiling faces on our guests!

Respectfully,

Paul “Bo” Bollinger
Executive Director

PROGRAM HIGHLIGHTS

SailFree

Each month, April through October, volunteer skippers and crew welcome guests to SailFree Sunday, an event designed to introduce persons with disabilities and their families to the freedom and therapeutic value of sailing. With the use of specialized equipment on the docks and sailboats customized for accessibility, this program allows guests to board boats easily and sail safely. Guests enjoy new physical and cognitive behavioral experiences, learn leadership and decision-making skills, and have fun making new friends on and off the water.

Regattas

Many of CRAB's guests take sailing to a higher, more competitive level by participating in one or more of CRAB's four sailing regattas. Two regattas are held for recovering warriors in April and September. The Don Backe Memorial CRAB Regatta for disabled sailors, hosted by the Annapolis Yacht Club, takes place in June. The CRAB Cup (formerly known as the Boatyard Bar and Grill Regatta), one of three races in the Weem's & Plath's Triple Crown of Charity Sailing, is open to all sailors and takes place in August at Eastport Yacht Club.



“The quality of life is determined by its activities.”

– Aristotle (384-332 BC)



Other Programs

GROUP SAILS

For organizations that provide services to people with disabilities, CRAB will arrange a two hour sail for their clients on weekdays.

SAILING CAMPS

Partnering with the County and City police departments, local children share two day Kid's Camp where the children are taught the basics of sailing and compete in a regatta.

SAILING CLINICS

A two day sailing clinic is offered by way of grant funding. The grant source determines the disability focus of the clinic. Training takes place in the classroom and on the water.

GROUP SAIL ORGANIZATIONS IN 2017

Abilities Network	ARC of Howard County	Determined2Heal	Muscular Dystrophy Association Teen Group
Annapolis City Police – Kids Sailing Camp	Bay Community Support Services	Kids in Action	National Council on Independent Living
Anne Arundel County Police – Kids Sailing Camp	Bello Macre	Maryland School for the Blind	Opportunity Builders, Inc
ARC of Central Chesapeake	Carroll County Bureau of Recreation – Therapeutic Recreation Group	Montgomery County Stroke Association	United Cerebral Palsy DC
ARC of Eastern Shore			

PARTNERS | DONORS

Jonathan & Lynne Adams	Warren Brown	Waymond & Leila Detwiler	Scott Gitchell
William Adams	Jan & Bill Brown	Ray Dipankar	Scott Gledhill
Dave Albott	Bernard Buteau	John McGregor Dodds	Roberta Goldstein
Ramsey Alexander	Maira Buttner-Schnirer	Richard Dodson	Leo Gorman
Scott Allan	Ludwig Caccia	Janis Doty	Sharon Goss
Gary Anderson	Peter Carusone	Ken Dreyfuss	Debbie & Ed Gosselin
Larry & Rose Argiro	Mary Cassaday	Leah Duer- Alfriend	John Greenman
Lyn Backe	Michael Cassilly	Doris Dunker	Peter Greer
Gary Bahena	Ward Caswell	Robert Dymond	Tana Grigg
David Bailey	George Chalke	Michelle Eichorn	Janet Griz
Jonathan Baker	Mark Chapin	E. Tazewell Ellett	Karl Grizo
Debra Barrows	Bob Christman	John Enderle	Kyle Gross
Mary Bassett	Susan Chubb	Isaac Evans	Doug Groves
Anne Bastian	Julia Clark	Clif Everett	Eric Growney
Chris Battista	Jon Cole	Mary Ewenson	Daniel & Susan Gutkin
Helene Baudet	Paul Connolly	Kathy Farrell	Carl Gutschick
Kirk Bauer	Debra Connors	Renee Fechter	Debra Haines
Marshall & Linda Benjamin	Tim Conroy	Babe (Charles) Feldman	Thomas Hall
George Benson	Karen Corun	Peter Fischer	Quinton Hallett
Alan Bernstein	Richmond & Eleanor Corwin	KW & MC Fitzgerald	Brian Hallstrom
Elizabeth & David Beyer	Pamela Corwin	Sharon & Dan Flagler	John Halter
Alan Binstock	Thomas Costello	Greg Flanigan	Martin Halvorsen
Arthur Birney	Rebecca Craig	Kimberly Foley	Lynn Handy
Ellen Blackwell	John Dalton	Susan Forhane	Thomas Harkin
John Blair	Thomas Dalton	Robert Foye	Anne Harrington
Isabel Bohn	John & Anne Danneberger	Dick & Georgie Franyo	Opal Hawkins
Paul & Liz Bollinger	Patricia & Michael Davis	Edward Freitag	Jim Hayes
Patricia Bollinger	Eric & Heather Dean	Carol Frick	Peter Henry
Shelley Bontz	Josh Dean	Julie Anne Friend	Tom Hicks
Andrew Borland	Clifford Dean	Earlene & Harold Fuhrmann	Lance Hinrichs
Delaney Bosworth	James DeMay	Jason Gales	Anne Holbrook
Ronald & Elaine Bower	Linda Demmler	Julie & Richard Gammack	Brian Hoxie
Ryan & Megan Bowers	Angie DeMoreland	Nicole Gesualdo	Terry & Shelly Hutchinson
Frank Bowne	James Denny	Arthur Gibb	Susan Jacobs
Ron & Arlene Braff	Brian Derbyshire	David Gierisch	Donald James
David Breasted	Brian Desmond	Sandra Gill	Brian & Sarah Jamieson
Jane Brown	John Detweiler	Fran Gillen	Bruce Jamieson

Jane Jamieson	Brian McEwing, Sr	Philippe & Sandy Ourisson	Ernie Shineman
Beth Johanson	Brian McEwing, Jr	William Packard	Walter & Becky Smith
Andrew Johnson	Joseph McEwing	Lee Page	Matthew Sobocinski
Jack Jones	Frank McGowan	George Pappas	Alexandra Southall
Louis Joyce	Mary McIntyre	Marshall Patrick	Brian Spirt
Deborah Kadjeski	Steve McManus	Lynn Pellaton	Edward St. John
The Kagan Family	John Menard	Dan & Kim Pendergast	Nancy & George Stablein
Bob Karetsky	Ami Menz	David Perkowski	Mary Stack
Amanda Kearney	Charles & Elinor Miller	Alessandra Phillips	Thomas Stanley
Stanley Knoll	Charles & Syd Mills	Ann Picco	Harvey Stein
Marian L. Kratage	Joshua Mills	Christine & Norman Poulsen	Shannon Stewart
Kathleen Kurtz	David Minges	Ellen Priebe	John Straus
Brad & Susan LaTour	Donald & Gloria Misner	Rebecca Pugh	Rob Taishoff
Thomas LaTour	James Mitchell	Susan Pultz	John Tarrant
Dan Lederberg	Sherman Moon	Thomas Qualey	Randal Teague
Harry Legum	Donna Morris	Joshua Ramus	Judith Templeton
Amy Lemich-McNabb	Newth & Alice Morris	Edwin Redding	Richard Templeton
Greg & Tracy Leonard	George Moss	Barry Reff	Andrew Teti
Gail Lewis	James Muldoon	Mary Restifo	John Tilton
Dave Lewis	Charles Nabit	Don Rizzo	Matt Tobriner
Thomas Lewis	Colleen Napolitano	Mary Ann Robinson	Linda Tracy
T. Craig Ligibel	John Nelson	Thomas Rodgers	Pam Trance
Eunice Lin	Melanie Ness	Christopher & Cynthia Rogers	Peter & Cathie Trogdon
Louis Linden	David Nestel	Glenn Rosenbluth	Yvonne Urban
Randy Lindquist	Kenneth Neville	William Sandberg	Christopher Valentino
John Little	Marcia Newby	Donald Santa	Patricia Wagner
Richard & Annette Lober	Greg Niedenthal	Arthur Savage	Ronald Ward
William & Susan Lohrman	Vicki Niedenthal	Matt Schaaf	Scott Ward
Tarry & Eva Lomax	Lisa Niedenthal	Virginia Schaaf	Steve & Linda Weitz
Johann Lopez	Sheila Norman	John Schafer	Alexandra Weller
John Lowe	Nancy Noyes	Scott Schafer	Damon Werwie
Martin Lutsky	Caroline Oakes	Gaye Schamburg	Larry & Susan wwwWettering
Bernard Lynch	Betty O'Connor	Monty Schumpert	Cynthia Whittle
David Lyon	Michael O'Halloran	Mark Schweitzer	Dave Wilbar
Michael MacWilliams	Gary Oliver	Patricia Scott	Molly Winans
Ann Malcolm	Karen Olscamp	Michelle Serafin	Jennifer & James Wise
Ray & Patti Mancino	Sharon O'Neill	Richard & Christine Shea	Francis Wright
Ken Mangano	James Openshaw	Angela S. Sheehan	Bill Yockey
Byron Marchant	Kate Orecchio	Pete Sheldon	Jen Zyski
Anne Marculewicz	James & Mary Ostrye	John Sherwood	

PARTNERS | SPONSORS



PARTNERS – VOLUNTEERS

- Jonathan Adams
Alexander Adams
Zach Bayhan
Ed (Edgar) Black
Liz Bollinger
JoAnne Calderone
Michael Calo
Sandra Calo
Mark Chapin
John Connors
Pamela Corwin
John Cosby
Ben Cushwa
Dino DiMeo
Joe Donahue
Sara Doolittle
Jason Duncan
Dave Enos
Dan Flagler
Greg Flanigan
Caroline Foster
Scott Gitchell
Alex Gladd
Ellen Gladd
Scott Gledhill
Lisa Hall
Jim Hayes
William Holmes
Marly Isler
Stan Jasinski
Ali Kishbaugh
Rachel Knapp
Peter Kou
Walt Laird
Brad LaTour
Maude Laurence
- Chuck Lawrence
Carol Lazzaro
Kristie Ledford
Greg Leonard
Theodore Lepich
Liz Lepre
Patrick Lewsen
Paul Littleton
Tarry Lomax
Amanda Lopez
Hank Lucas
Martin Lutsky
Michael Manuzak
David McClatchy
Joel McCord
Bernadette McGough
Grazia Mieren
Holley Miller
Julianne Mills
David Morrow
Pete Nelson
Vicki Niedenthal
Caroline Oakes
Philippe Ourisson
Dan Pendergast
Kim Pendergast
Tom Penland
Norman Poulsen
Carter Rardon
Tammy Reed
Chipp Reid
Brett Rice
Rich Saad
Arthur Savage
Matt Schaaf
Carol Schreitmueller
- Michelle Serafin
Ernie Shineman
Christine Simmons
Brian Slattery
Michael Sloan
Eileen Smith
Donald Snelgrove
Sharon Stentz
John Straus
Glenn Sutton
Robin Talbot
Bruce Thornton
Jim Twigg
Gene Vialle
Dick White
Jack White
Colin S. Willett
Charles Zapf
Ton Zwaard



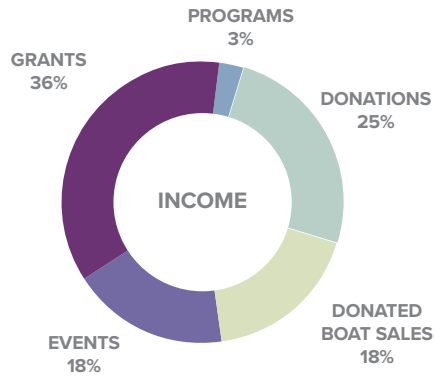
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“I would not give up this volunteering experience for anything as I learn and gain new and wonderful perspectives from each encounter I have!”

FINANCIALS

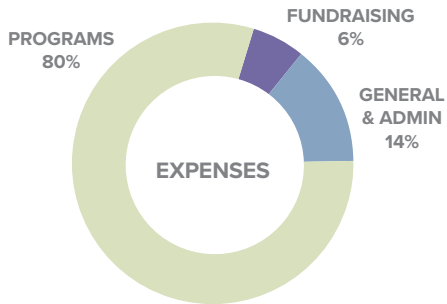
INCOME

Grants	31%	\$162,850
Programs	3%	\$15,133
Donations	34%	\$178,580
Donated Boat Sales	16%	\$83,450
Events	16%	\$84,755
TOTAL		\$524,768

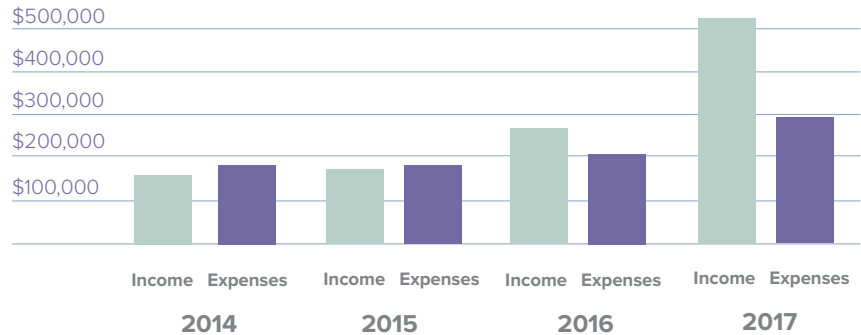


EXPENSES

Programs	80%	\$229,661
Fundraising	6%	\$17,255
General & Admin	14%	\$40,191
TOTAL		\$287,107



2017 – 2014 INCOME > EXPENSES



2017

Income	\$524,768
Expenses	\$287,044

2016

Income	\$263,960
Expenses	\$205,869

2015

Income	\$170,691
Expenses	\$180,018

2014

Income	\$158,501
Expenses	\$181,144



ALTA CPA
GROUP

Independent Auditor's Report

To the Board of Directors
Chesapeake Region Accessible Boating, Inc.
Annapolis, Maryland

We have audited the accompanying financial statements of Chesapeake Region Accessible Boating, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2017, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Chesapeake Region Accessible Boating, Inc. as of December 31, 2017, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Alta CPA Group, LLC

February 27, 2018

STATISTICS



6
MONTHS
OF SAILING



2,100
VOLUNTEER
HOURS



789
INDIVIDUAL
GUESTS



90
INDIVIDUAL
VOLUNTEERS



351
SPONSORS
& DONORS



7
CUSTOMIZED
SAILBOATS



54
EVENTS

.....
“I loved the racing....every-one was getting involved....we were working together....it’s phenomenal and fun!”

FUTURE GOALS

CRAB’s vision for the future is enormous, complex, insightful, bold, and at the same time, simple:

To create an adaptive boating center in Annapolis that provides sailing and boating experiences for persons with challenges and disabilities without limitations.

Although we have enjoyed the use of the marina at Sandy Point State Park, having CRAB operations based there poses some issues with traffic back-ups on the Bay Bridge and early closures of the park due to summer crowds reaching maximum capacity limits. Building an Adaptive Boating Center in Annapolis would bring publicly accessible ADA floating docks to the city and enable CRAB to offer: Adaptive Sailing, Rowing, Paddle Boarding, Canoeing, Kayaking. There would be no limit to adaptive boating activities!

The CRAB Adaptive Boating Center (ABC) will provide training and jobs for local youths and adults in support of all the boating programs, making the CRAB ABC a premier place to learn, work and grow.





CHESAPEAKE REGION ACCESSIBLE BOATING

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